# 2023 WINDO PRODUCT ROADMAP IN REVIEW

Click on the icons below to learn more about this year's product improvements

#### CONTACT LISTS BY ENTITY



Advertiser or agency? When searching contacts, <u>add entity type</u> to create lists of advertiser or agency side decisionmakers.

#### SOCIAL SPEND SEARCH



Winmo Social users can now search brand spend on Facebook, X, Instagram, TikTok and YouTube by transaction type (programmatic vs. direct).

#### FIND LEADS BY PROSPECTING TRIGGERS



Use <u>Prospecting</u> <u>Triggers</u> to surface leads poised to hire agencies, launch campaigns, enter new channels or target new demos.

#### KEY ACCOUNTS IMPROVEMENTS

Upload your Key Accounts list to Winmo to see all associated contacts in the same view. <u>Learn more</u>.

#### WINMO TIPSTERS

Our monthly <u>WinmoTips</u> contest rewards users for sharing data updates.

## 2-FACTOR AUTHENTICATION

Your login security has been enhanced through the addition of two-factor authentication- and SAML/SSO improvements



#### DATABASE EXPANSION

## 2,200+

New Agency Relationsips

200+ New Agencies

450+

New Companies

900+ New Brands

## SEARCH BY WHAT HAS BEEN NEWLY ADDED

Navigate to 'Newly Added' to find brands & contacts added in the last 10, 30 and 90 days. <u>Learn more</u>.



# **SEE WHAT'S NEW! LOGIN TO WINMO**